20-Sep-10 Date Prepared

Funding Period: From Jan 1, 2021 to Dec 31, 2021

Section 1: BUDGET - HSA OPERATIONS	ACT	UAL	BUDGET		HSA OPERATIO	\$ Variance (b-a)	% Variance (b/a)		
	2019 (12 months)	2020 YTD (6 months)	2020 Budget (a)	Year 1 2021 (b)	Year 2 2022	Year 3 2023	Total for 3 Years	2021 Budget vs 2020 Budget	2021 Budget vs 2020 Budget
Revenue:									
WorkSafeBC HSA Operations Funding	76,009	20,788	80,000	80,000	80,000	80,000	240,000	0	0%
Interest Revenue	287	109	200	279	279	279	837	79	40%
Training/Course Revenue			0	0	0	0	0	0	-
Other Revenue (list individually)		3,500	0	0	0	0	0	0	-
Funding carried forward		•		0	0	0	0	0	-
Total Revenue	76,296	24,397	80,200	80,279	80,279	80,279	240,837	79	0%
Compensation Expense:									
Salaries	15,205	7,935	16,323	71,002	20,000	22,000	113,002	54,679	335%
Benefits	423	175	404	8,316	2,500	2,700	13,516	7,912	1959%
Consultants & Contractors	23,580	13,616	58,581	65,070	11,061	8,861	84,992	6,489	
Other Expense:									
Accounting & Legal Fees	67	75	95	465	465	465	1,395	370	389%
Advertising & Sponsorships	65	42	95	325	325	325	975	230	242%
Board Expenses	271	72	2,928	3,086	3,086	3,086	9,258	158	5%
Building Maintenance & Repairs	222	109	231	1,227	1,227	1,227	3,681	996	431%
Telecommunications & Freight	1,307	110	259	683	683	683	2,049	424	164%
Conference Registration and Meeting Expenses	32,371	1,328	8,238	8,743	8,743	8,743	26,229	505	6%
Furniture & Equipment	0		0	0	0	0	0	0	-
Office Supplies	112	23	86	488	488	488	1,464	402	471%
Property Taxes & General Insurance	79	42	97	418	418	418	1,254	321	331%
Publications & materials	361	98	717	1,734	1,734	1,734	5,202	1,017	142%
Rent - Office	519	300	608	2,890	2,890	2,890	8,670	2,282	375%
Technology	392	305	485	2,091	2,091	2,091	6,273	1,606	331%
Training - Staff	15	1	40	2,195	2,195	2,195	6,585	2,155	5400%
Travel	1,191	42	6,214	21,678	21,678	21,678	65,034	15,464	249%
Miscellaneous	116	124	158	695	695	695	2,085	537	340%
Total Expenses	76,296	24,397	95,557	191,106	80,279	80,279	351,664	95,549	100%
Revenue less Expenses	0	0	-15,357	-110,827	0	0	-110,827	-95,470	_

Note: Any significant expense account (>\$50,000) included in 2021 budget and any significant variances (>20%) should be explained in Section 5 below.

Section 2: RESERVE FUND - HSA OPERATIONS		
Opening Balance		
Drawdown (-)		
Add Surplus Retained in Reserve Fund		
Additional Funds Requested		
Ending Balance		

2019	2020	2021
	-	-
-	•	•

De	Describe the reason(s) for any drawdown of HSA Reserve Fund in the current year	

Section 3: COMPENSATION - HSA OPERATIONS	АСТ	UAL	HSA (	OPERATIONS BU	IDGET
	2019	2020	Year 1 2019	Year 2 2020	Year 3 2021
List the top ten highest compensated positions, including					
consultants (who are contracted on an ongoing basis), in					
the following annual compensation categories:					
1. Number of positions with compensation	1	1	1	4	2
\$1–\$39,999	1	1	1	1	2
2. Number of positions with compensation					
\$40,000–\$79,999					
3. Number of positions with compensation					
\$80,000-\$119,999					
4. Number of positions with compensation					
\$120,000–\$159,999					
5. Number of positions with compensation					
\$160,000-\$199,999					
6. Number of positions with compensation					
\$200,000–\$249,999					
7. Number of positions with compensation					
\$250,000–\$299,999					
8. Number of positions with compensation					
\$300,000–\$349,999					
9. Number of positions with compensation					
\$350,000 and over					

Section 4: EXPENSE ALLOCATION - HSA OPERATIONS
a) Describe the method or formula used in the 2021 budget to allocate common expenses and/or overhead expenses shared between HSA operations and COR administration or shared between the organization's head office and HSA operations (e.g., based on staffing FTE or square footage of office)
The Council overhead allocation is allocated to lines of business in proportion to compensation costs. Compensation includes staff salaries and benefits, and consultants' fees. Compensation costs do not include fees and expenses paid to contractors involved in instruction and evaluation and project development. The Council's COR funding includes 80% SAFE Companies total expenses (excluding Council overhead allocation) and 100% of COR administration total cost centre, including Council overhead allocation.
b) List the expenses and amounts that have been allocated according to method described in (a) and included in the 2021 budget in Section 1.
Rent for both offices; IT infrastructure costs (land line, cable, etc); all Xerox costs except for Transportation Safety dept.; payroll costs for CEO, CFO, Corporate Secretary / Senior Administrative Assistant, Receptionist, Accounting Assistant, IT Coordinator, Communications Specialist; all administrative expenses, including legal, audit, insurance, etc.
c) Has the expense allocation method used in the 2021 budget changed from previous year? If it has changed, explain why.
No

Section 5: EXPLANATION OF SIGNIFICANT EXPENSE AMOUNTS, SIGNIFICANT VARIANCES, AND FUNDING INCREASES
a) Provide an explanation for the funding increase over the 2020 funding amount, if applicable.
Showing a planned net loss for 2021 as staff has significant funding from prior years in deferred revenue. This will be utilized to offset additional costs in 2021 with increased workplan activities.
b) Provide an explanation for any funding increase over the 2021 funding forecast amount included rates setting, if applicable.
N/A
c) Any significant expense account (>\$50,000) included in the 2021 budget , excluding salaries, should be explained here.
d) Any significant expense account variance (>20%), including salaries, between 2020 budget and 2021 funding request should be explained here.
Salaries & Benefits - see 5c. Travel - budget increased for rescourse to go and train on CCIP Workplan item. While many other categories are over the 20% threshold, the dollars are immaterial and are due to the change in salaries which attracts additional overhead allocation.
Section 6: APPROVAL
Approved by Organization Board Chair:  Date Approved:  September 28, 2020

20-Sep-10 Date Prepared

## Funding Period: From Jan 1, 2021 to Dec 31, 2021

				<b>Activity Categories</b>			
HSA BUDGET ALLOCATION	Overhead (Fixed Costs)	Training	Consultation Services	Marketing / Outreach	Research	Conference / Convention / Meeting	2021 Budget Total
Revenue:							
WorkSafeBC HSA Operations Funding	80,000						80,000
Interest Revenue	279						279
Training/Course Revenue		-					-
Other Revenue	-		-	-	-	-	-
Total Revenue	80,279	-	-	-	-	-	80,279
Compensation Expense:							
Salaries	71,002						71,002
Benefits	8,316						8,316
Consultants & Contractors	-	_	65,070	-	_	-	65,070
Subtotal	79,318	-	65,070	-	-	-	144,388
Other Expense:							
Accounting & Legal Fees	465						465
Advertising & Sponsorships	325	-	-	-	-	-	325
Board Expenses	3,086						3,086
Building Maintenance & Repairs	1,227						1,227
Telecommunications & Freight	683						683
Conference Registration and Meeting Expenses	743	-	-	-	-	8,000	8,743
Furniture & Equipment	-						-
Office Supplies	488						488
Property Taxes & General Insurance	418						418
Publications & materials	534	-	-	1,200	-	-	1,734
Rent - Office	2,890						2,890
Technology	2,091	-	-	-	-	-	2,091
Training - Staff	2,195						2,195
Travel	726	20,952	-	-	-	-	21,678
Miscellaneous	695						695
Subtotal	16,566	20,952	-	1,200	-	8,000	46,718
Total Expenses	95,884	20,952	65,070	1,200	-	8,000	191,106
Revenue less Expenses	(15,605)	(20,952)	(65,070)	(1,200)	-	(8,000)	(110,827)

## BC Forest Safety Council - Pellet Mill HSA

20-Sep-10 Date Prepared

Fixed costs include salaries, rent, and expenses such as accounting and legal fees which are approximately the same year over year and are not optional. Fixed costs are often referred to as overhead costs and do not generally fluctuate directly with activities. You may find it helpful to provide monthly breakdown to determine annual totals, it is optional. You must enter the annual totals in column titled "Total."

Funding Period: From Jan 1, 2021 to Dec 31, 2021 **Fixed Costs Budget Worksheet** Jan Feb Mar May Jun Jul Sep Oct Nov Dec Apr Aug Total Revenue: WorkSafeBC HSA Operations Funding \* 80,000 Interest Revenue 279 Other Revenue **Total Revenue** 80.279 **Compensation Expense** Salaries 71,002 **Benefits** 8,316 Consultants & Contractors Subtotal 79,318 Other Expense: Accounting & Legal Fees 465 Advertising and Sponsorship 325 **Board Expenses** 3,086 **Building Maintenance & Repairs** 1,227 Telecommunications & Freight 683 Conference Registration & Meeting Expenses 743 Furniture & Equipment Office Supplies 488 Property Taxes & General Insurance 418 **Publications & materials** 534 Rent - Office 2,890 Technology 2.091 Training - Staff 2.195 Travel 726 Miscellaneous 695 Subtotal 16,566 **Total Expenses** 95,884

191,106

<sup>\*</sup> Note: This is the total funding amount requested from WorkSafeBC to cover both fixed and variable costs.

#### BC Forest Safety Council - Pellet Mill HSA

20-Sep-10 Date Prepared

Use this worksheet to describe activities that would vary from year to year and that would not be covered by the fixed costs of your association. For example, a training program run by a salaried staff member at the HSA's usual operating location would not be included here. But activities that require additional rental spaces, materials to be created, or consultants to be hired should be included. Include the reference number of the corresponding work plan item in the first column (column A). If more rows are required, please click on the "2" symbol on the top left corner of the screen to unhide additional rows.

### Activities / Initiatives Budget (Variable Costs) Worksheet

# Funding Period: From Jan 1, 2021 to Dec 31, 2021 Expense Category

Workplan Item Ref #	Activity	Activity Category	Description / Objective	Revenue	Consultants / Contractors	Conference Registration and Meeting Expenses	Publications / Materials	Advertising & Sponsorships	Technology	Travel	Net
		Training	Critical Control Implementation Plan (CCIP) Project							20,952	(20,952)
		Consultation Services	CCIP		65,070						(65,070)
		<u> </u>	CCIP Safety Alert				1,200				(1,200)
		Conference / Convention / Meeting	Conference attendance/sponsorship			8,000					(8,000)
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
		Please Choose One:									-
-											
	Total			-	65,070	8,000	1,200	-	-	20,952	(95,222)

#### 20-Sep-10 Date Prepared

HSA

0.58

0.58

0.58

0.58

0.58

0.58

0.58

0.20

0.92

2.60

0.70

1.00

1.90

0.25

3.30

1.00

1.00

1.00

1.00

18.90

0.62

1.00

1.62

HSA

COR

0.39

0.39

0.39

0.39

0.39

0.39

0.39

1.00

0.58

0.10

1.00

2.00

6.00

1.75

0.20

15.33

0.00

COR

HSA BUDGET - STAFFING COUNT
FTE = Full Time Equivalent
STAFF POSITIONS
Position
CEO
CFO
Communications Specialist
IT Co-ordinator
Receptionist/Document Control Administrator
Corporate Secretary
Accounting/IT Assistant
Audit Administrator
Director, SAFE Companies
Director, Transportation Safety
Falling Safety Advisor
Manager, Training
Manager, Training and Program Development
Program Coordinators
Registrar & Database Coordinator
SAFE Companies Administrator
Safety Advisors
Senior Safety Audit Advisor
Training & Program Development Administrator
Transportation Safety Program Assistant
Transportation Safety Program Coordinator
Safety Advocates Advisor
Director, Programs & Training
Senior Safety Advisor, Manufacturing
Admin/Communications Assistant (New)
Total FTE - Staff

Position	
Ombudsman	
Contracors	

EXAMPLE - STAFF POSITIONS - FTE's
Position
Manager - HSA (full time)
Manager - HSA/ COR (full time) *
Admin Support - COR/ IRI (full time)
Admin Support - HSA/IRI (part time) **
Total FTE - Staf

EXAMPLE - CONSULTANTS/CONTRACTORS - FTE's
Position
HSA - Trainer (1 @ 40 hours per week)
HSA-Trainer for course A (1 @ 20 hours per week)
COR - Audit Trainers (4 @ 20 hours per week)
HSA/IRI Trainer (1 @40 hrs per week)
Total FTE - Consultants

HSA	COR	IRI	IRI	Total FTE
1.00				1.00
0.75	0.25			1.00
	0.75	0.25		1.00
0.30		0.20		0.50
2.05	1.00	0.45	0.00	3.50

2019 ACTUAL FTE

Sawmill

0.04

0.04

0.04

0.04

0.04

0.04

0.04

0.20

1.00

1.48

0.00

IRI

Total FTE

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

2.60

0.70

1.00

2.00

1.00

2.00

6.00

2.00

3.50

1.00

1.00

1.00

1.00

1.00

35.80

0.62

1.00 0.00 0.00 0.00

1.62

Total FTE

Pellet

0.02

80.0

0.10

0.00

HSA	COR	IRI	IRI	Total FTE
1.00				1.00
0.50				0.50
	2.00			2.00
0.75		0.25		1.00
2.25	2.00	0.25	0.00	4.50

	2020					
BUDGET FTE						
HSA	COR	Sawmill	Pellet	Total FTE		
0.57	0.38	0.05		1.00		
0.57	0.38	0.05		1.00		
0.57	0.38	0.05		1.00		
0.57	0.38	0.05		1.00		
0.57	0.38	0.05		1.00		
0.57 0.57	0.38	0.05		1.00		
0.57	0.38 1.00	0.05		1.00		
0.20	0.60	0.10	0.10	1.00		
1.00	0.60	0.10	0.10	1.00		
2.00				2.00		
1.00				1.00		
1.00				1.00		
1.90	0.10			2.00		
2.50	1.00			1.00		
	2.00			2.00		
	6.00			6.00		
0.25	1.75			2.00		
2.80	0.20			3.00		
1.00				1.00		
1.00				1.00		
1.00				1.00		
1.00				1.00		
		1.00		1.00		
				0.00		
18.14	15.31	1.45	0.10	35.00		

HSA	COR	IRI	IRI	Total FTE
0.62				0.62
				0.00
				0.00
				0.00
				0.00
0.62	0.00	0.00	0.00	0.62

#### Funding Period: From Jan 1, 2021 to Dec 31, 2021

		2021				
	BUDGET FTE					
HSA	COR	Sawmill	Pellet	Total FTE		
0.55	0.39	0.05	0.02	1.00		
0.55	0.39	0.05	0.02	1.00		
0.55	0.39	0.05	0.02	1.00		
0.55	0.39	0.05	0.02	1.00		
0.55	0.39	0.05	0.02	1.00		
0.55	0.39	0.05	0.02	1.00		
0.55	0.39	0.05	0.02	1.00		
	1.00			1.00		
0.20	0.60	0.10	0.10	1.00		
1.00				1.00		
2.00				2.00		
1.00				1.00		
1.00				1.00		
1.90	0.10			2.00		
	1.00			1.00		
	2.00			2.00		
	6.00			6.00		
0.25	1.75			2.00		
2.80	0.20			3.00		
1.00				1.00		
1.00				1.00		
				0.00		
1.00				1.00		
		0.70	0.30	1.00		
	0.50	0.25	0.25	1.00		
16.97	15.85	1.40	0.78	35.00		

HSA	COR	IRI	IRI	Total FTE
0.62				0.62
				0.00
				0.00
				0.00
				0.00
0.62	0.00	0.00	0.00	0.62

## How to count FTE for staff:

This is a headcount of staff and a cost allocation of their time spent on each program.

\* Eg: a full-time manager who spends 75% of time on HSA and 25% on COR, enter as HSA 0.75 FTE and COR 0.25 FTE count. See example to the left.

#### Legend of acronyms:

HSA - Health and Safety Association Operations

COR - COR Program Administration

IRI - Injury Reduction Initiative (not HSA or COR)

FTE - Full time equivalent

\*\*\* Consultants/contractors - List of

consultants/contractors who work significant hours in operations and on a continuous basis.

#### How to count FTE for consultants/contracts:

If consultants are paid by the hour, use the same standard hours per work week as the full-time staff in your FTE calculation.

E.g., a consultant hired for 40 hours per week (same as full time staff hours) for the full year for HSA, enter the consultant as 1 HSA FTE. See example to the left.

<sup>\*\*</sup> Eg: a part-time staff who works half time and spends 60% on HSA and 40% on IRI, then enter HSA 0.3 FTE and IRI 0.2 FTE. See example to the left.